Options rise as more trash haulers enter Hilton Head market



National Videos

Hilton Head Island residents reeling from sticker shock can breathe easier as more trash haulers plan to serve the island, at lower prices.

Anchor Waste Services, i2recycle, Property Preservation Inc. and American Pride Waste Solutions said Monday they will provide residential service to the island. They join two other waste haulers and Republic, which will no longer be the town's sole residential waste hauler after March 31.

Some residents were dismayed earlier this month when they were told prices for waste and recycling collection could nearly triple come April 1.

Higher rates are almost certainly on the way. Current Republic customers pay \$55 per quarter for weekly pickup and \$64 for twice-a-week garbage and once-a-week recycling collection. But with new entrants into the market, many could see rates closer to what they were paying before the town's franchise agreement with Republic began in 2011.

Hilton Head Plantation and Sea Pines property owners associations have received quotes ranging from \$73.50 to \$155 for weekly pickup and \$88.50 to \$207 for twice-a-week service.

Before the franchise, Hilton Head Plantation residents paid about \$85 a quarter with Waste Pro, plantation general manager Peter Kristian said.

"I'm feeling a little bit better, now that there's more competition and lower rates available; however, I always reserve judgment until I see the service delivered," Kristian said.

Haulers have said gated communities can use their large populations to negotiate contracts at better rates than individuals <u>shopping</u> on their own. Hilton Head Plantation and Sea Pines investigated such arrangements, but <u>discounts</u> for preferred status were modest, according to representatives of the POA boards.

A Sea Pines panel that solicited quotes from providers concluded it could not assure residents of a single hauler or preferred provider's performance, given the large number of homes needing new service and a lack of familiarity with some haulers.

Two of the companies -- American Pride and i2recycle -- are relatively new but have extensive management experience, panel co-chairman Charles Miner said. "All four bidders provided plausible responses as to their experience and willingness to provide acceptable service," Miner said. "But since the entire island is affected, service may be problematic." Sea Pines has provided homeowners a list of haulers and cost information to make a decision. Kristian said Hilton Head Plantation will do the same.

Island residents must find new trash haulers beginning in April or haul garbage and recyclables on their own to a county-owned convenience center.

Read more here: http://www.islandpacket.com/2014/02/24/2968246/options-rise-prices-fall-asmore.html#storylink=cpy

Waste Management lowers trash rate for Hilton Head



National Videos

There's more good news for <u>Hilton Head</u> Island residents seeking new trash service.

Waste Management announced Friday it has lowered its rates for residential service to the island.

Russell Hightower, public affairs manager for Waste Management's South Atlantic area, said Friday that cost for weekly pickup will drop from \$150.77 per quarter to about \$116 for a single-family home. Twice-a-week pickup will drop from \$187.46 to about \$169.

Asked if Waste Management felt pressured to revise its pricing after more trash haulers announced plans last week to serve the island, at lower prices, Hightower said: "We continuously review what we do in the market and this is a normal part of our process.

"We are <u>learning</u> more about what residents and property managers are looking for, and most homeowners and property owners associations have made decisions in the last week about what they want to do, and we're reacting to those changes to provide an excellent service."

Anchor Waste Services, i2recycle, Property Preservation Inc. and American Pride Waste Solutions said Monday they will provide residential service to the island. They join Waste Management, Waste Pro and Republic Services Inc. Republic will no longer be the town's sole residential waste hauler after March 31.

Some residents were dismayed last month when they were told prices for waste and recycling collection could nearly triple come April 1 when the town's franchise agreement with Republic ends.

Current Republic customers pay \$55 per quarter for weekly pickup and \$64 for twice-a-week garbage and once-a-week recycling collection.

Republic's rates after the franchise will rise to \$155 per quarter for once weekly pickup and to \$195 for twice a week, the company has said.

But with new entrants into the market, many could see rates closer to what they were paying before the town's franchise agreement with Republic began in 2011. Before the franchise, Hilton Head Plantation residents paid about \$85 a quarter with Waste Pro, plantation general manager Peter Kristian has said.

Hilton Head Plantation and Sea Pines property owners associations have received quotes ranging from \$73.50 to \$155 for weekly pickup and \$88.50 to \$207 for twice-a-week service.

Retail quarterly pricing for single and twice-weekly pickup for single family homes

NOTES: Additional charges for trash cans, trash liners and recycling containers, as well as set-up fees, may apply. The prices quoted are for service-yard pickup. Some vendors may provide a lower price for curb-side pick up. Check with your homeowners or property owners association to see if curb-side pickup is allowed. Certain discounts may also apply. Check with the vendor for details.

Provider	Phone	Weekday (non- rentals) Single pickup	Weekday (non- rentals) Double pickup	Saturday (rentals) Single pickup	Saturday (rentals) Double pickup
American Pride (1)	866- 924- 3639	\$73.50	\$88.50	\$105.00	\$135.00
Anchor Waste (1)	843- 645- 9383	\$90.00	\$114.00	\$114.00	\$135.00
i2recycle (2)	843- 785- 4222	\$132.00	\$207.00	N/A	N/A
PPI (Property Preservation Inc.)	843- 815-	\$101.64	\$116.64	Based on size of home and time of	Based on size of home and time of

Provider	Phone	Weekday (non- rentals) Single pickup	Weekday (non- rentals) Double pickup	Saturday (rentals) Single pickup	Saturday (rentals) Double pickup
	4241			year	year
Republic Services	843- 681- 6330	\$155.31	\$195.14	N/A	N/A
Waste Management	888- 964- 9730	\$116.10	\$169.11	N/A	N/A
Waste Pro (3)	843- 645- 4100	\$102.00	\$117.00	\$129.00	\$156.00